



LEROY D. BACA, SHERIFF

County of Los Angeles
Sheriff's Department Headquarters
4700 Ramona Boulevard
Monterey Park, California 91754-2169



March 10, 2006

The Honorable Board of Supervisors
County of Los Angeles
383 Kenneth Hahn Hall of Administration
Los Angeles, California 90012

Dear Supervisors:

**ADVANCE NOTIFICATION ON INTENT TO ENTER INTO SOLE SOURCE
NEGOTIATIONS WITH IPMOBILENET, INC., FOR
EQUIPMENT MAINTENANCE SERVICES AGREEMENT**

This letter provides advance notification to your Board that the Los Angeles County Sheriff's Department (Department) intends to enter into sole source negotiations with IPMobileNet, Inc., for a service agreement for the maintenance of the 2001 data channel and its related mobile radios and equipment. The intended term of the agreement will be for one year, with four additional one-year options to extend.

BACKGROUND

In 1988, the Department built a communications system with Electrocom Automation, Inc. After completion of the project in 1991, Electrocom maintained the system for an additional five years before maintenance was turned over to the Internal Services Department.

In 2000, the Department engaged in three pilot programs with other companies to identify alternative mobile data solutions. These programs were unsuccessful and in 2001, the Department engaged in an emergency modification of one County-wide channel to the latest technology to cope with the increasing system load and to improve the data transfer speed. This emergency modification was accomplished and maintained through the existing service provider, Electrocom Automation, Inc., now renamed IPMobileNet, Inc. The modification included Mobile Data Computers (MDC) in the vehicles, a much faster mobile radio infrastructure, and mobile computer software. The modification minimized training needs by sharing all of the functions of the old Mobile Data Terminals while adding new capabilities and improving performance. There are approximately 100 Department vehicles operating on this new technology.

A Tradition of Service

JUSTIFICATION

The modified data channel, including relating MDC, data radios, server software, and mobile client software had been maintained by IPMobileNet, Inc., through annual purchase orders. Purchase orders for annual maintenance is no longer available to this Department; therefore, a separate maintenance service agreement is considered necessary to ensure the continuity of existing services. The maintenance service agreement will be used until a more permanent solution can be developed.

Implementation of Strategic Plan Goals

The proposed agreement supports the County's Strategic Plan Goal Number 2, Workforce Excellence. Specifically, the agreement will enable the Department to ensure the smooth operation of the current data communication system by providing necessary maintenance services to the equipment and the system.

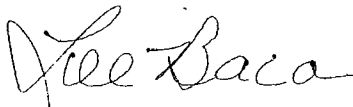
FISCAL IMPACT/FINANCING

The cost of this maintenance service is about \$85,000 per year or a total of about \$425,000 for the five-year period including the optional years. The Department has identified funding in its annual operating budget and will continue to allocate funds for each subsequent year of the contract term.

CONCLUSION

The Department will proceed with the sole source contract negotiations in two weeks, and will file a request to approve a sole source contract unless otherwise instructed by your Board. Should additional information be required, your staff may contact Sheriff's Department Lieutenant Charles B. Smith at (323) 267-3476, or Contracts Manager Henry Yee at (323) 526-5223.

Sincerely,



LEROY D. BACA
SHERIFF